



REPUBLIC OF KENYA

## THE NATIONAL TREASURY

INFRASTRUCTURE FINANCE AND PUBLIC PRIVATE PARTNERSHIPS PROJECT

### CONSULTANCY TO DESIGN AND IMPLEMENT A PPP STRUCTURED LEARNING PROGRAM

#### REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

Ref: IFPPP/PPPU/003/2013-14

Credit No. 51570 KE  
Project ID No. P121019.

1. This request for Expression of Interest follows the General Procurement Notice (GPN) for the Kenya IFPPP project that appeared in United Nation Development Business No. WB3876-07/13 of July 2013. The Government of Kenya (GoK) has received financing from the World Bank towards the cost of the Infrastructure Finance and Public Private Partnerships Project (IFPPP) whose overall development objective is to increase private investment in the Kenyan infrastructure market by improving the enabling environment to generate a pipeline of bankable PPP projects. This objective will be achieved through the provision of technical expertise and building capacity to implement the Government's Public Private Partnerships (PPP) National program in Kenya. It is intended that part of the proceeds of this credit be applied to eligible payments under the contracts for provision of Consultancy services to provide structured learning program for PPP to be implemented for a period of twenty four (24) months.
2. **Objective**  
The objectives of the consultancy will be to:
  - a. provide comprehensive consultancy support in the design and delivery of a program of structured learning to develop the capacities in all PPP stakeholders and particularly in government agencies and State Owned Enterprises (SOEs) required for the successful implementation of the PPP program in Kenya.
  - b. provide strategic capacity building advice for the PPPU and other stakeholders
3. **Scope**  
The scope of work of the assignment will cover, but is not limited to, the design and delivery of a 40-hr PPP Foundations Training Program, the design and delivery of a modular program which provides more specialized training on aspects of PPPs and implementation where the consultant will incorporate material reflecting Kenya's PPP policy, legislation, regulations and guidelines as provided by the National Treasury's PPP Unit. The program outline and the details of the modules will be finalized by the consultants subject to review and approval by the PPP Unit
4. The National Treasury (the Client) through its Project Implementation Unit (PIU) now invites **eligible consulting firms** ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are: a minimum of fifteen (15) years' experience advising developing countries on PPPs with focus on PPP capacity building programs, carrying out training and transaction advisory (and at least 5 PPP capacity building Programs); Knowledge of the PPP international best practice and familiarization with PPP policies and laws of Kenya.
5. The attention of interested consultants is drawn to paragraph 1.9 of the World Bank's Guidelines: *Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants]* by World Bank Borrowers published in *January 2011* ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest. A consultant will be selected in accordance with the procedures for selection of Consultant Qualification method set out in the Consultant Guidelines.
6. Consultants may associate with other firms in the form of a joint venture or a sub consultancy to enhance their qualifications.
7. The firm/ consortium will be selected in accordance with Quality and Cost Based Selection method set out in the Consultants Guidelines.
8. Further information can be obtained at the address below during office hours i.e. 0900 to 1700 hrs.
9. Complete **Expressions of Interest** documents in plain sealed envelopes with consultancy **reference and name clearly marked on top** should be delivered in person, sent by mail or by email to the address shown below or placed in the tender box at our offices on the 7<sup>th</sup> floor, Anniversary Towers, North Tower.

**Postal Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
P.O Box 30007 –00100  
Nairobi, Kenya.

**Physical Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
7<sup>th</sup> Floor, Anniversary Towers, North Tower.  
Building No.19 Monrovia Street/University Way  
Nairobi, Kenya.

Telephone No: 254-20-2210271/4

E-mail: [info@fstap.go.ke](mailto:info@fstap.go.ke)

10. Deadline for submission of Expressions of Interest is **29<sup>th</sup> August 2013** at 1600 hours Kenyan local time.

**PROCUREMENT SPECIALIST  
FOR: FINANCIAL SECRETARY**