



REPUBLIC OF KENYA
THE NATIONAL TREASURY

**REQUEST FOR EXPRESSIONS OF INTEREST
FOR
PREQUALIFICATION OF TRANSACTION ADVISORS (TA) FOR PPP PROJECTS
(CONSULTING SERVICES – FIRMS SELECTION)**

Tender No.: TNT/30/2014-2015

1. The Government of Kenya (GOK) has made Public Private Partnerships (PPPs) a priority mechanism that can help in the development of assets and provision of services to address the major infrastructure gaps in the country. In November 2011, GOK issued a National PPP Policy and in February 2013, through the enactment of the PPP Act, established an institutional framework to attract private sector participation in the provision of public services through PPPs i.e. the establishment of a PPP Committee, responsible for developing and implementing PPP policy initiatives; the PPP Unit (PPPU), housed within the National Treasury, to function as a national centre for PPP expertise and for facilitating project development and implementation; and PPP Nodes in contracting authorities at national and county level.
2. With a growing number of project proposals approved by the PPP Committee, across various sectors, the PPP programme in Kenya is gathering pace and can be considered to be taking shape. In this regard, and in accordance with Section 20 of the National PPP Regulations, the PPP Unit wishes to pre-qualify a number of Transaction Advisors (TA) with the qualifications and experience necessary to support the various Contracting Authorities and the PPP Unit in implementing PPP projects.

3. Objective

The objective of this assignment is to provide Transaction Advisory support to contracting authorities and the PPP Unit to develop and procure PPP projects in accordance with the PPP legislation in the country.

The detailed Terms of Reference for Transaction Advisors will be prepared on a project-by-project basis, but typically would include the following:

- a. Preparation of PPP Feasibility Studies; and
- b. Development of the Transaction Documents, tender process organization, and support on transaction implementation through to Financial Close.

4. Scope

The PPP Unit is looking for financial, legal and technical advisors with relevant skills and experience in preparing PPP Feasibility Studies and in designing and implementing PPP procurements across the following range of sectors:

- Transport, including roads, rail, ports, airports, pipelines, and logistics

- Energy, including power generation, transmission, supply and distribution, renewables, oil and gas exploration, development, processing, storage and distribution
 - Mining
 - Environmental including water supply (bulk and distribution), sanitation and solid waste
 - Telecommunications/ ICT
 - Accommodation including housing, mixed use developments and public buildings
 - Healthcare including hospitals, diagnostic centres and equipment
 - Education including schools, university infrastructure and equipment
 - Prisons including facilities and services
 - Municipal Services
 - Rural infrastructure services
5. The PPP Unit (the Client) now invites **eligible consulting firms** (“Consultants”) to indicate their interest in providing the Services. Interested parties are advised to collect the **detailed Terms of Reference**, for the Selection of Transaction Advisors for Pre-qualification, at the address shown below or visit the PPP Unit website for a pdf copy.

Physical Address 1:

Treasury Building
2nd Floor, Room 218
Harambee Avenue
Nairobi, Kenya.

Physical Address 2:

Anniversary Towers
7th Floor, Anniversary Towers, North Tower
Building No.19 Monrovia Street/University Way
Nairobi, Kenya.

Website: www.pppunit.go.ke

E-mail: info@pppunit.go.ke
pppsecretariat@treasury.go.ke

6. The firm/consortium will be selected in accordance with Quality and Cost Based Selection (QCBS) method.
7. Complete **Expressions of Interest** documents in plain sealed envelopes with consultancy **reference and name clearly marked on top** should be delivered in person, sent by mail or by email to the address shown above.
8. Further information can be obtained at the below telephone number during office hours i.e. 0900 to 1700 hrs.

Tel. No: +254 020 2210271/4
+254 020 2252299

9. Deadline for submission of Expressions of Interest is **21st May 2015** at 1600 hours Kenyan local time.

DIRECTOR – PUBLIC PRIVATE PARTNERSHIPS (PPP) UNIT
FOR: PRINCIPAL SECRETARY/NATIONAL TREASURY